

# Shaping the future, one seal at a time

Stricter legislation has accelerated the use of mechanical seals, says Umar A K Balwa, managing director, Sealmatic India Ltd

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Sealmatic India Ltd is a prominent manufacturer of mechanical seals, with over 30 years of building seals for petrochemicals, refinery, oil and gas, power, mining, aerospace and many more industrial applications.

Umar A K Balwa, managing director, Sealmatic India Ltd, shares why mechanical seals have a bright future. Edited excerpts:

## How do you see the mechanical seal industry evolving?

Mechanical seals are designed to prevent the leakage of extraneous and hazardous fluids. Increasingly stricter legislation has made it mandatory for industries to use mechanical seals for all rotary equipment.

Mechanical seals are today employed by most of the core sectors of the world economy, such as electricity, steel, refinery products, crude oil, coal, cement, natural gas and fertilisers, and these sectors will help drive the future business of mechanical seals.

## How is your company positioned in this segment?

Our journey started in 1989 as a small enterprise with eight employees. Today, we are housed in one of the modernised manufacturing facilities in India and ranked as a global player, employing 235 people.

Our range of mechanical seals is exported across the world to over 45 countries and is well-recognised for its quality and after sales service experience. Our reputation for designing and engineering customised solutions is also globally recognised.



Umar Balwa,  
managing director,  
Sealmatic India Ltd

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PP Dual Seals

## What are the major expectations of your customers?

Reliability, application of know-how and quick aftersales service. We have a dedicated team of 36 engineers who design customised solutions for customers globally.

In addition, we are one of the only domestic companies approved by the Ministry of Science & Technology that has invested hugely in R&D and has the distinction of API Q1, ATEX & EU FDA certification for mechanical seals.

## What is the future roadmap for Sealmatic India?

We aim to be physically present with our sales and service centres in every continent. We are investing in skilled manpower, the best of software and hardware and the latest technology to constantly enhance our designs and processes.

## Any final words for the industry?

We have a seal for every solution •