

Sealmatic 14th Annual Congress 2026

08th & 09th May 2026

We are engineering the future of sealing technology

15 Years of Sealing Excellence: A legacy in the making

Good morning my dear **SealMagicians**, and welcome to our 14th Sealmatic Annual Congress.

Looking around this room, I don't just see as young team members. I see the brilliant minds, the frontline engineers, the technical experts, the innovators and the strategic thinkers who turn complex engineering challenges into secure sealing solutions.

I want to start with two simple words: **Thank you.**

I appreciate your efforts in navigating a complex and a turbulent 2025 – 2026, and for bringing your positive energy here today to define our trajectory for 2026 – 2027.

The market is volatile because of the current geopolitical situation, but that volatility is where Sealmatic has always excelled. Why? Because we don't just sell products; we sell reliable, engineered sealing solutions and which in turn give positive outcomes to our customers.

Our industry is evolving faster than ever. The transition to engineered sealing solutions and the push for smarter engineering aren't just trends; they are our new reality. While others see these as hurdles, we see them as our greatest opportunities to innovate.

In 2026, the industry is shifting hard toward **efficiency, AI-driven operations, and shorter lead times with substantial cost savings.** Customers are asking us how fast we can deliver complex mechanical seals and seal supply systems to boost their efficiency, profitability and reduce emissions. As an engineering company, this is our home-field advantage.

Our slogan this year and years ahead is this: **Stop selling output, and start selling outcomes.**

Lead with technical capability; let price be the supporting argument, not the opening statement. Highlight how our sealing solutions reduce downtime, optimize production, and enhance safety.

Our goal is not just to supply customers with a product, but to partner with them in securing their equipment with the best sealing technology on the market.



Our Edge

What sets us apart isn't just our mechanical seals, but it is the technology which is applied to all our products. It's the trust we build. When you are out there, you aren't just selling "mechanical seals"

You are selling:

- **Reliability** in a highly complex process plant.
- **Expertise** that solves our customers' toughest sealing problems.
- **Partnership** that lasts decades, not quarters.

2026 - 2027 is going to be a good year for us. We have the technology, we have the team, and most importantly, we have the passion.

Celebrating 15 years of resilience and innovation, we are focused on our goal to become a top-four global sealing technology leader. A special thank you to our 'SealMagicians' for their incredible dedication, guiding us from 15 years of success toward the next 50 years of excellence.

Looking back to when we started with just a few people and limited resources, this milestone is a testament to our discipline, devotion, and dedication. We have successfully completed 15 years of resilience and growth.



Reflecting on 2025-2026

While the 2025-2026 fiscal year brought significant challenges from geopolitical instability and economic headwinds, despite that we have achieved new heights in customer satisfaction and technical innovation. Our focus remains steadfast on delivering intelligent, high-quality sealing solutions. Despite intense competition, we continue to stand tall by adhering to global standards.

"Big Four" Mission

As we celebrate 15 years, our mission is clear: to be the world's number four sealing technology company. While we may not match the "big three" in size yet, I firmly believe we match or exceed them in quality, agility, and technical expertise.



Looking Ahead - The Next Chapter

- We have created a very strong identity - The "SealMagicians": This is unique in the industry and has fostered a sense of pride and collective identity at our company.
- Global Standing: We must consistently reinforce our mission to become the world's fourth-largest sealing technology company.
- Breaking the Box: Reiterating our signature philosophy: "Do not think outside the box—break the box!".

"SealMagicians"

This success belongs to you—My SealMagicians. You are my family, and this company is our sanctuary. I am deeply connected to the passion and energy you bring to our work every day. Thank you for your tireless commitment to excellence.



Recent Milestones



- Achieving ISO 3834-2 certification for welding processes in addition to the 15 prestigious quality certifications that we already have.
- Securing major orders for Kalvari Class Submarine, critical power projects for 660 and 800 MWs, oil & gas applications in India and Middle East and host of other remarkable orders.
- Strong international participation in exhibitions like NEFTEGAZ (Twice) Moscow Russia, MINEXCHANGE Utah USA, Iran Oil & Gas Show Tehran, Oman Petroleum Show Muscat, Defense Technology Exhibition Chennai India, Pump Symposium Houston USA, RoTIC Dubai UAE, WEFTEC Chicago USA, PCV Moscow Russia, Qatar LNG Show Doha, Chemtech Mumbai India, India Energy Week Goa and ADIPEC Abu Dhabi UAE.



The Road to 2030

Our focus, both today and for the midterm, is to align Sealmatic's 15-year legacy with our aggressive Vision 2030.

- **Growth Targets:** We have created a robust strategy to capture a 25% market share of the oil and gas sector's demand for API seals in India and the Middle East.
- **Global Presence:** We are actively expanding our global footprint, with established sales and service centres now operating across India, Middle East, Europe, USA, and South America.

As we move from 15 years toward 25 and 50, our growth will be rooted in consolidation, integration, and immense value creation. We are investing in our future, as shown by the expansion of our third manufacturing unit. I am confident that you will continue to lead with sincerity and integrity, setting new benchmarks.

We work hard, and we celebrate harder. Thank you for making Sealmatic great. Let us move forward with renewed focus to make our mark globally.

As your Lead SealMagician, my job is to ensure, that you have the tools, the support, and the vision to succeed. If you find a barrier, tell me. If you see an opportunity, seize it.

Let's get out there, share our insights, and engineer a record-breaking year.

Wishing all my SealMagicians a fantastic conference!

Best regards,

Umar AK Balwa
Managing Director

